Ravi S. Tighare

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Actively looking for Job in Power BI, Business Analysis, Business Development with 10 years of total experience in IT. Looking for long-term associations with people oriented organization where talent, skills and hard work are acknowledged.

**Professional Summary:**

* 10 years of total experience in IT.
* **2 years of experience in Power BI**
* Experience in creating **Power BI** dashboards from scratch
* Experience in Transforming, Modeling data
* Experience in Power query editor, Pivot
* Experience in extracting data from different sources
* Experience in ETL and Data Warehousing
* Good knowledge of SQL and MySql databases
* **6+ years of experience in Business Analysis and Requirement Gathering and Business Development**
* Excellent skills of requirement gathering, understanding all business aspects of project
* Experience in Agile Methodology
* Experience in using Mockflow and Balsamiq for creating project prototypes and wireframes
* Coordination with Client throughout the project development phase
* Projects include web based applications mainly in PHP(CI, Laravel, Cakephp) and android/ios mobile applications.
* Getting business for company by offering services on IT consulting, Lead Generation.
* Strong domain knowledge in B2B and B2C industries.
* Present the company to potential clients through direct communication in telephone calls and emails.
* Online bidding on Upwork, Freelancer and send proposals to potential customers.
* Oversees company operations to insure production efficiency, quality, service, and cost-effective management of resources.
* Good knowledge of on page and off page SEO techniques to apply on client’s website.
* Good knowledge of Google Adwords and completed Certifications.
* Good knowledge of cpanel and CMS installations(like Wordpress)
* Good knowledge of AWS cloud
* Basic knowledge of Azure cloud

**Work Experience:**

**Proprietor(Founder):**

**Shraddha IT Solutions, Pune**

Jan 2015 to July 2020

**Client Name: LivingStone IT Company, Tonga**

Project Duration: 6 months

My role: Power BI developer and requirement gathering

Details: Created data visualizations using various visuals

Created Drill through reports, Reports with Dates calculations

Implemented DAX functions for various calculations for efficient data visualization.

**Client Name: Nimble Intelligent Solutions, Pune**

Project Duration: 1.5 years

My role: Power BI developer and requirement gathering

Details: Understanding Client Database

Understanding requirement of dashboards

Created data visualizations using various visual objects (Line chart, Bar chart, Tree map, Single card, KPI, Map, Pie chart, custom visuals).

Created Drill through reports, Reports with Dates calculations (YTD, MTD)

Deployment of reports in Power BI service

**Project Name: Atlas Tutor**

**(Client Name: Atlas CTC Limted, UK)**

Project duration: 4 Months

My role: Requirement gathering, testing

Details: This is Learning management system developed for kids studying in 1-5 year. This is similar to Udemy but customized as per client’s requirement and designed for ease of use as per kids’ age. This is used as SAAS system provide to different schools. Content on the website created by Atlas CTC and assigned to Schools who subscribed system.

**Project Name: School Management System for Unique World Academy**

**(Client Name: Brev Digital, Dubai)**

Project Duration: 5 months

My role: Lead Generation, Requirement gathering (Won project by online bidding)

Details: Developed in codeigniter framework. This is School management system developed for school in Dubai, UAE. It has 8-10 Types of different users with limited authorities to access features.

**Epharmalife Pharmacy management system**

Project Duration: 3-4 months

My role: Requirement gathering

Details: Developed in codeigniter framework. This is Pharmacy POS application used as SAAS product connected to mobile app to receive only order which can be directly send to store owner.

**Project Name: HR Management System ( Client Name: Madhavbaug Hospitals and Clinics)**

Project Duration: 6 Months

My role: Requirement Gathering, Unit Testing.

Details: Customized system developed in PHP Codeigniter as per client’s requirement using Agile Methodology. I have played different roles in this project as meeting stakeholders understanding vision, meeting users working in different departments and understanding requirement. Creating Stories, explaining functionalities to Development Team and Perform Unit Testing.

**Business Development Consultant for 6 months**

**Ethos Technologies, Pune.**

**Nimble Intelligent Solutions, Pune.**

* Lead generation
* Qualifying leads and prospects.
* Canvas services over the telephone by cold calling prospects.
* Prepare and send information, marketing material and correspondence to prospective customers.
* Follow-up on materials sent to prospective customers.
* Online bidding on freelancer and upwork.
* Identify opportunities for business development and actively seek new ways to secure sales.
* Scheduling web Demo's and conference call with the prospect.
* Visited Gitex expo, Dubai for Lead generation and Research.

**Business Development and Analysis Executive**

**Sofsyst Pvt Ltd, Nashik**

June 2012 to Nov 2014

* Schedule meetings with client and explain software product with demo
* Requirement gathering and documenting
* Online bidding
* Create proposal and quotations
* Create prototype of software and apps
* Explain requirement to developers and test software before delivery

**Technical Support Executive**

**Quickheal Technologies, Nashik**

June 2010 to December 2011

* To troubleshoot virus related issues on remote system through team viewer software.
* To solve the issue related to quick heal product through voice support.
* Assist Quickheal antivirus users to troubleshoot issues related Softwares and system malfunction.

**Qualifications and Courses:**

Bachelor of Compputer Application (BCA)

YCMOU, Nashik

June 2010 to 2013

Diploma in Computer Technology

K. K. Wagh Polytechnic, Nashik

June 2005 to 2009